



Digital Virgo acquires ISV Partner status and joins AWS Partner Network

Digital Virgo has become a Trusted Partner and joined AWS Partner Network – a community of partners dedicated to delivering innovative solutions to mutual customers. Thanks to this new alliance, Digital Virgo will ensure a high-performance, reliable and secure Carrier Billing platform to its current and future customers.

A significant achievement for our Technical Teams

The AWS Partner Network (APN) is a global community of partners that delivers innovative solutions, expertise, and resources to bring more value to our mutual customers. In order to qualify for the AWS Technology status, Digital Virgo conducted and validated the WAR (Well Architected Review) around the 5 pillars:

- Operational Excellence
- Safety
- Reliability
- Performance
- Cost Optimization, but also the FTR (Foundational Technical Review) which is based on the same 5, but more in-depth pillars.

Through the lens of the Amazon Web Services audits and successfully completed reviews, Digital Virgo can showcase its Carrier Billing offer and build trust with its expertise within the AWS Marketplace.

Digital Virgo & Amazon Web Services, shared opportunities, and winning expertise

This new collaboration will encourage high-level partnerships within AWS Marketplace, bringing together AWS and Digital Virgo's proven technical expertise. By facilitating relationships between partners, AWS will help Digital Virgo to market and differentiate its business to AWS customers by showcasing capabilities in specialized areas across industries, use cases, and workloads.

"Obtaining this ISV Partner status is a huge achievement for our DevOps teams; They've done a really great job with our AWS SA to successfully go through the AWS Well-Architected and AWS Foundational Technical Reviews. This is the guarantee for our current and future customers to run their business on a high-performance, reliable and secure Acquisition & Billing platform. This is above all the validation of our development and infrastructure know-how, but this should also be a business accelerator in the coming months " Julien Menard, CTO of Digital Virgo.

About DIGITAL VIRGO

The Digital Virgo Group is one of the world's leading specialists in mobile payment via Telecom Operators' billing solutions. By connecting Merchants to Carriers, we address the growing need for the digitalisation of payment by using a simple, fast and secure transactional channel available anywhere in the world. The Group's added value lies in its ability to address mobile payment in its entirety to optimize the billing by considering strategic aspects such as the customer journey, local adaptation, user acquisition, the data management or the regulatory and compliance framework.

Our technological hub made of innovative platforms and tools enables us to respond to our partners' main challenges of scalability, complexity and security to drive their growth while improving their users' experience.

+30 offices worldwide | €390 Million of revenue in 2021 | 900 people worldwide

150 partnerships with Carriers · Orange · SFR · Vodafone · Telefonica · MTN · Tunisie Telecom...

+300 connected Merchants · M6 · Universal · beIN · Les Indés Radios · Lagardère · Garena · Canal+ ...

More information on digitalvirgo.com

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